

Nick Eastwood

PROFILE

A Senior Mining Professional with a strong track record in contributing to the profitable development and performance of mineral extraction businesses globally.

His wide-ranging experience includes board directorship, operational management, technical services consultancy, strategic and commercial development, due diligence prior, international recruitment, benchmarking and implementation of 'Best Practice', leadership of an international corporate professional technical support team and the creation and implementation of innovative training programmes.

EDUCATIONAL & PERSONAL

Qualifications; Camborne School of Mines, Cornwall - Associateship (ACSM), 1971-74. (First class award, equivalent to Degree)
Professional Chartered Engineer (C.Eng.), attained 1986

Languages; Basic French

PROFESSIONAL EXPERIENCE RESUME

October 2010 – to date Independent Consultant

Raw Materials extraction expert working on various Due Diligence Projects in Siberia, Ukraine, Kazakhstan and Canada providing advice to Cement Clients and Financial Institutions. Acted as aggregate expert, advising the EBRD on investment in aggregate operations in Ukraine and Russia. Collaborated on the financial evaluation of the business's using DCF, EBIT and EBITDA methodologies.

Nov 2008 – July 2009 Non-Executive Director Gemstones of Africa Group PLC

Member of the Board of Directors for an AIM listed Gemstone Exploration and Mining Company with prospects in Tanzania. Assisted in formulating the strategy of the investing company and prepared the new website following the change of name. Carried out Due Diligence on Gemstone Licence documents submitted by Obtala Resources as part of the JV exercise. Involved in all aspects of board activity including verifying annual accounts.

August 2006- To Date Hunter Personnel Senior Mining Consultant

Specialist recruitment business supplying mining professionals to clients worldwide. Over the last 4 years doubled the turnover and raised the profile of the company in the industry. Represented the company at major Mining conferences such as 'Mines and Money', London; Mining INDABA, Cape Town and at MinExpo, Las Vegas.

The chief responsibilities include Liaising with the Directors of Junior and Major Mining companies to provide professional recruitment service and advice on remuneration packages. Assisting candidates to find suitable career changes and make best use of their skills. Canvassing mining colleges to provide the right training for the mining industry based on the needs of clients.

July 2002 – July 2006 Cluster Production Manager, Lafarge Aggregates Limited (UK)

Full responsibility for the safe and efficient operation of Lafarge's Operations in the Thames Valley, Kent and the South Coast wharves. Combined output of around 2 million tonnes per annum with 28 direct employees and over 30 contractors. Designed and constructed a new aggregate washing/processing plant at a marine wharf. Operational control of a recycling operation and an inert landfill site. Major input into commercial decisions for marketing products. Achievements included;

- Project managed the installation of new marine aggregate washing plant at Tipnor Wharf, Portsmouth
- Extended life of Caversham sand/gravel reserves by re dredging areas of the rowing lakes
- Installed new work practices at three operations to reduce workforce by using a roving team of operators
- Increased profitability of all operations by increasing output of plants following a team audit review.

April 1990 – May 2002 Principal Mining Engineer/Minerals development Manager, Blue Circle Industries plc.

Responsible for management, development and workload planning for a team of 5 mining engineers supplying technical support to all BCI quarrying/mining operations world-wide. Actively worked on sites within the USA, Canada, Nigeria, Kenya, Philippines, Malaysia, Chile and Greece.

As part of the BCI Consultancy Group carried out assignments on Raw Material extraction/processing for clients in India, Saudi Arabia, UAE, Poland and Czech Republic.

Other activities include close and regular involvement in major investment projects and due diligence processes, training, communication and development. Achievements include:

- Successfully implemented an operational improvement plan at 10 sites world-wide, with key objective of reducing production costs. Liaised between technical and on-site staff, reviewed feasibility of ideas and compiled benchmark definitions for quarrying.
- Carried out major resourcing studies to determine optimum mobile plant fleet for all raw material extraction operations; designed generic resourcing spreadsheets for quarries.
- Audited U/G Limestone Mine in Chile to improve stopping operations
- Led a programme of Surface Mining development audits of North American sites, resulting in operational improvements.
- Carried out Due Diligence of aggregate operations in Czech Republic.
- Specialist contributor to the team that created 'key performance indicators' for BCI businesses world-wide, enabling improved monitoring.
- Designed and prepared a fully linked 'Business Game' to aid managers in team building.
- Co-ordinated intranet-based 'Best Practice' program for mining engineering; lectured and prepared papers on Mineral Extraction for BCI's 'Cement Technology Course'; organised annual International Quarry Seminar; co-invented a modular business game for decision makers.
- Negotiated discount arrangements with major mobile plant suppliers and prepared specifications/tender enquiries for the crushing section of major projects.
- Reviewed cost structures, capital expenditure, plant design, resources and marketing to assist growth of Chilean aggregate division (Megaridos) from one to five operations.

1987 – 1990 Area Operations Manager – Western Region, ARC Ltd.

1983 – 1987 Unit Manager – Chipping Sodbury Quarry, ARC Ltd.

1981 – 1983 Unit Manager – Batts Combe Quarry, ARC Ltd.

1979 – 1981 Unit Manager – Lummaton Quarry, Torquay, ARC Ltd.

1978 – 1979 Assistant Unit Manager – Shap Beck Quarry, ARC Ltd.

1974 – 1977 Roan Consolidated Mines – Mufulira Mine Zambia